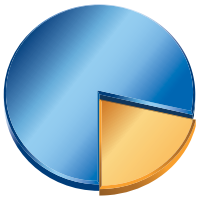




The PES Tackle Box

A suite of services to simplify, focus, and grow your business



80/20

Our signature service aimed at improving:

- Operating income
- Growth trajectory
- Service to the company's top customers
- Focus throughout the organization
- Simplification within the product/service offering
- Optimization on the plant floor
- Work-life balance



FocusMax

Our foundational service aimed at improving:

- Clarity within the organization on company strategy and goals
- Financial management practices
- The impact of key performance indicators
- Accountability amongst the management team



Selling to Zebras

Our sales service & software aimed at improving:

- Length of the sales cycle
- Average deal size
- Pipeline close rates